

# Certified Personal Financial Wellness Consultant Client Email Communications Table of Contents

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# Understanding Phase

## ● Understanding Phase

- Initial Interview Request Emails
- Client Information Requests
  - Complete Financial Psychology Assessments
  - Income, Savings & Assets Information Requests
  - Expenses, Loans & Debt Information Requests
  - Money Management (Credit, Accounts) Requests
  - Insurance & Investment Requests
- Client General Information Requests
- Missing Information Reminders
- Receipt Acknowledgement Notifications



# Goal Setting & Prioritization

## ● Goal Setting & Prioritization

- Goal Setting
  - Goal Assignment
  - Assignment Check-in
  - Goal Feedback
- Prioritization
  - Prioritization Assignment
  - Assignment Check-in
  - Prioritization Feedback



# Education & Guidance Phase

## ● Education & Guidance Phase

- Assignments
  - Assign Activities & Education
  - Assignment Check-in
  - Assignment Feedback
- Accountability
  - Scheduled Check-in
  - Encouragement Email
  - Late of Deliverables Email
  - Feedback & Congratulatory Email



# Meetings & Appointments

- **Meetings & Appointments**

- Schedule Coaching Sessions
- Appointment Reminders
- Follow-up Communication
- Missed Appointments



# Client Stage Change Series

- **Client Stage Change Series**

- Client Transition to a Different Track
- Progression to Next Level



# Ongoing Education

## ● Ongoing Education

- Timely Education Emails
- Topic Based Education Emails (Over 100)
- Training Invitations





# Client Customer Service

- **Client Customer Service**

- Payment Approved Receipt
- Payment Decline
- Rebilling Notification

